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## Everyday Escape!

Welcome Everyone!

1. Hey Friends—Welcome! I want to thank you for joining us tonight! Thank you to each of you for supporting small businesses tonight! It means the world to your consultant that you are on with us!
2. I am super excited to hang out with you guys!
3. There are four things we are looking for tonight: 1. That YOU Relax and Laugh with other amazing women just like YOU! 2. If you are already a MK customer or New to Mary Kay, that you enjoy discovering new products that are perfect for YOU. 3. We are looking for women who love this product and want to share it virtually with others! Hold a virtual event like this one! 4. See what we do and knowing that if I can do this - YOU can too! #1 Goal—-to hang out and have fun together in this crazy time for all of us! I Prayed for you & your families safety and health right before I hopped on our event! Remember: comments are everything! You get an entry for every comment you make!
4. First—Let's get our comments going—-- question: what do you like so far about being at home?
5. Ok:) Comment back-I want to hear about YOU-
6. Let me tell you about what we are doing tonight- We are going to be sharing about all kinds of products-everyday escape and everything satin! So, let's get ready- go grab your samples, bowl of warm water (if you have some) & paper and pen! You are going to love what we do & have some great fun doing it!
7. Let's go! OK:) First on the spot drawing—-what guest invited a guest tonight that is on? Draw for prize- remember- If it is Free-it is for me! Right? Grab your piece of paper and draw a tic tac toe game on your sheet of paper -like this— —The game is every time you love & want something I am showing put it in one of the squares and when you get three in a row-be the first to comment & win a prize on the spot! Before we dive in-I want to tell you a little about MK!
8. Here are some great facts: Private Company-Family owned, High Brand Loyalty, All Products made in the US, No Animal Testing, and our MK charitable foundation- over 50 Million donated Life to date to Domestic Violence Shelters in our 50 states and over 20 Million Life to date to fighting many cancers that affect women. And Mary Kay's newest product-Hand Sanitizer being manufactured in our manufacturing facility right here in the US for our frontline heroes! And one of the

first questions guests ask me about our business opportunity- is how do you get started in Mary Kay? And the company just announced this morning an amazing limited time offer to get started for only \$30. What? I know—A personal website for a year , your propay for a year & all your digital tools! It Could not be a better time to learn a new skill and jump in virtually with us to build a MK business! Nothing to lose and everything to win!

9. Thank you for always thinking of us when you think of your skin care and beauty needs!
10. Are you ready? Ok: listen and watch as we introduce you to our Mary Kay products! Remember: we are playing tic tac toe-three in a row -shout out in the comments as soon as you have three in a row! comment, comment and comment! I have lots of great prizes to give away! So, Let's Go!
11. Show Skin Care Lines and explain the difference between these top three- Naturally Line, 3D set and Repair set & Facial Cloths!
12. NEXT: Satin Hands and satin Lip-one of the top areas we show our age is in our hands—take care of your hands with satin hands! And you can't have satin hands without satin lips! (Show & explain both) and what a dynamic duo- ok:) let's put these great products on—explain each— —all of these products are fantastic gift for Mother's Day for show our love at Mother's Day!
13. Ok:) Here we go: energizing lotion for feet & legs-mint bliss-moisturizes tired legs and feet and instantly helps them feel revived—explain—-Extra Emollient Night Cream-explain— —Bar of Soap—explain- Self Care products
14. Target Action Toning Lotion for your body-tones and firms- takes the fight against aging beyond your face-contains 6 antioxidants, multiple botanical extracts that target areas of concern. and add our nourishing oil—has blend of sweet almond, olive oil and sesame oil -explain —Satin Body products -the wash-instantly brings skin into a rich later—scrub-instantly polishes skin to perfection & leaves it feeling invigorated-lotion-instantly melts into skin -moisturizes for 24 hours! hydrating lotion- is a treat for skin that has been exposed to wind, dry air and extreme weather and wash n shave -enjoy the convenience of a cleanser & a shaving cream in one product!
15. Question:Are you still filling out your tic tac toe sheet? Bonus 5 entries for filling in all 9 squares of what you love & want and sending a picture to your consultant!

16. We all want beautiful skin-wouldn't you agree? this is the only skin you will have-it is the best investment! Your consultant has some great specials for you!  
Check them out!
17. Lastly, I talk to a lot of women who have spent a lot of money on products that they discover they do not like and can not return them - You can always purchase with confidence in Mary Kay! Our products are 100% guaranteed!
18. The best compliment to your consultant is to talk with her tonight or tomorrow to answer your questions and tell us what you think of what we did tonight! Also-guess what?
19. Bonus: I will be doing a Facebook Live Drawing to draw for our winners! So I know you want lots of entries in—Here is how: 1. One entry for every comment 2. One entry for going out and clicking going for next week event and invite a friend that also clicks going and type your friend's name in the comment section of new event! 3. 5 entries for filling out our survey 4.10 entries for talking with your consultant by phone. 4. One entry for every item purchased 5. 5 entries for completing your tic tac toe sheet and sending a picture to your consultant!(Show your products gifts you are giving away) 6. Entry for every item purchased from your consultant!
20. I can not thank you enough for spending this time with us! Be safe & stay well! I can't wait to see you again next week for WOW Night-War on Wrinkles! The secret Seven products! Have a great night!