
Hook to look 10 years younger!

Welcome Everyone!

1. Hey Friends—Welcome!
2. I am super excited to hang out with you guys tonight!
3. We are going to have a blast and you will get entries for some great stuff so—- comments are everything! You get an entry for every comment you make!
4. First—Let's get our comments going—-- question: what is your go to have to have skin care product?
5. Ok:) Comment back-I want to hear about YOU-
6. Let me tell you about what we are doing tonight- We are going to talk about and try 5 products that will make you look 10 years younger! So, let's get ready- go grab some paper and pen! You are going to love what we do & have some great fun doing it!
7. Let's go! OK:) remember- If it is Free-it is for me! Right? Grab that piece of paper and draw a tic tac toe board -like this—--Bonus: when you draw your sheet with me, fill it out & send it to me when we are done -you get 10 extra entries for our free products tonight! And don't forget—-Every comment is an entry! Before we dive in-I want to tell you a little about MK!
8. Here are some great facts: Private Company-Family owned, High Brand Loyalty, All Products made in the US, No Animal Testing, and our MK charitable foundation- over 50 Million donated Life to date to Domestic Violence Shelters in our 50 states and over 20 Million Life to date to fighting many cancers that affect women. And one of the first questions guests ask me about our business opportunity- is how do you get started in Mary Kay? A first time virtual option was added -to get started for only \$30. What? I know—A personal website for a year , your propay for a year & all your digital tools! It Could not be a better time to learn a new skill and jump in virtually with us to build a MK business! Nothing to lose and everything to win!
9. Thank you for always thinking of us when you think of your skin care and beauty needs!
10. Are you ready? Ok:) - and listen and watch as we introduce you to our Mary Kay products! Remember: comment, comment and comment! I have lots of great prizes to give away! So, Let's Go!

11. 1. Show Skin Care Lines and explain the difference between these top two- 3D set and Repair set!
12. First Makeup Tips: 1. Removing your makeup and cleansing your skin thoroughly is so important! It will let your skin breathe and prevent unwanted breakouts, dullness and unhealthy looking complexion! 2. Always apply a good moisturizer/day or night cream. It does not matter whether you have oily or dry skin-your skin needs moisture to function effectively! 3. Don't ever skip out on SPF. It protects your skin from UVA/UVB rays that will cause skin aging and uneven skin tone.
13. 2. I love our skinvigate Sonic Skin Care system! All you need is 60 seconds for a superior sonic clean! this rechargeable device removes four times the dirt, oil, impurities, makeup and pollutants than hand cleansing. Let's go deeper! But here is the bonus for looking younger --Boost your serum by adding the benefits of facial massage. When used with the skinvigate Sonic Skin Care system, the facial massage head can deliver more than 24,000 sonic-powered micro massages to your face and neck in a single 2- minute session. The result - a face and neck that appear softened and skin that appears younger-looking and more radiant.
14. Ok:) ladies! Here we go! 3. We must talk more about the eye area! Would you agree? A Must have for looking younger and taking better care of this delicate area! It is the hydrogel eye patches--its time for an eye awakening. Instantly reviving, shimmering, pink gels delivers a refreshing burst of hydration to tired eyes. YOU'll see the benefits by using these for just 20 mins once or twice a week. And bonus: There are made out of fruits and veggies!
15. And we must talk about --4. Clinical Solutions-amplify your age-fighting power to new levels. Pure Retinol! This is a supplement to your skin care regimen. This reversing aging as well as prevents! Explain! See posts --and before & after pics!
16. Ok:) Bonus Makeup Tip--4. Schedule the time for your pampering treatment every week to relax & Improve your skin! They are charcoal mask, renewing gel mask & facial peel just to get started!-- exfoliating is very important to your skin!
17. 5. Next Products to share for looking younger -I feel is contouring on your face- explain and do~
18. Question:Are you filling in your tic tac toe board with the favs? Bonus 10 entries for doing this and sending me a pic after we are done!
19. Gift giving service--Next: Satin Hands and satin Lips--Makeup tip 5..-one of the top areas we show our age is in our hands--take care of your hands with satin hands! And you can't have satin hands without satin lips! (Show & explain both) and

what a dynamic duo -fantastic gift for Mother's Day for show our love at Mother's Day!

20. There are usually three reasons why someone would start a MK business- I want to think about these as I explain them and see if one or all three speak to you- 1. Tangible purpose-money 2. Personal growth- 3. Make a difference in other peoples lives! Which one speaks to you the most?
21. We all want beautiful skin-wouldn't you agree? this is the only skin you will have-it is the best investment! There will be 10 posts for you to view-check them out! YOU will love seeing the difference
22. Lastly, I talk to a lot of women who have spent a lot of money on products that they discover they do not like and can not return them - You can always purchase with confidence in Mary Kay! Our products are 100% guaranteed!
23. The best compliment to your consultant is to fill out your tic tac toe board (your 8 fav products in the boxes)and answer these three questions on the bottom of the board-1. Do you want to be her VIP customer where we offer great specials and join aa VIP group page-write yes or no 2. If you are into getting FREE stuff and want to know how? Write the word FREE if not write no 3. If you are curious about why I love what I do and maybe thinking about bringing something like this along side your family and your other activities for extra income -write more info or no and to talk with her tonight or tomorrow to answer your questions and tell us what you think of what we did tonight! Also- guess what?
24. Bonus: I will be doing a Facebook Live Drawing to draw for our winners! So I know you want lots of entries in—Here is how: 1. One entry for every comment & 2. 10 entries for sending a pic of your tic tac toe board filled out & sent to your consultant!
25. I can not thank you enough for spending this time with us! Be safe & stay well! I can't wait to see you again on our next virtual live! Have a great night!