

Welcome Everyone!

1. Hey Friends—Welcome to our Virtual WOW!
2. I am super excited to hang out with you guys tonight!
3. I would love to do some introductions— - comments are going to be everything!
4. First—Let's have some fun- question: What are you doing in quarantine that you didn't do on a regular basis before the crisis? —
I will go first— —-I am walking every day to take better care of my body!
5. Ok:) Comment back-I want to hear about YOU-
6. Ok: instant drawing for consultants that downloaded the skin care app-skin analyzer:) AND the winner is.....
new summer products coming to you!
Let me tell you about what we are doing tonight- YOU will need your samples, mirror, warm cloth, a bowl of hot water & paper & pen. If you don't have them, go grab them now. Your skin is going to feel incredible & transformed! It is absolutely fine if you don't have samples! We are talking about the secret seven products that fight aging!
7. And while we are together-I am going to give away some goodies- If it is Free-it is for me! Every comment is an entry! Before we dive in-I want to tell you a little about MK!
8. If you have never experienced the products before or if you use MK products already—Make sure whenever-

wherever-anytime you think of Beauty Products-Skin Care-Body Care-Color Products-you think of your MK consultant!

9. Here are some great facts: Private Company-Family owned, High Brand Loyalty, All Products made in the US, No Animal Testing, and our MK charitable foundation-over 50 Million donated Life to date to Domestic Violence Shelters in our 50 states and over 20 Million Life to date to fighting many cancers that affect women. And Mary Kay's newest product-Hand Sanitizer being manufactured in our manufacturing facility right here in the US for our frontline heroes!

10. Thank you for always thinking of us when you think of your skin care and beauty needs!

11. Are you ready? Remember: comment, comment and comment! I have lots of great prizes to give away!Take your piece of paper and number on your paper 1-7 straight down your paper! As I go over each of the secret seven -right the name of the product and Love it/want it, like it or not for me! If you have a question-put a Q with the product name so we can address all of your questions. Let's Go!

12. Show Skin Care Lines and explain the difference between these top three- Naturally Line, 3D set and Repair set.

13. Ok:) You use a facial cloth and tell them the benefits of it (always show them the actual product)--show the eye makeup remover and share benefits--Ok:) Here we go-- The Secret Seven!

1. Facial peel 2. Eye renewal cream 3. Lifting serum
4. deep wrinkle filler

5. Serum C serum 6. Vitamin c Activating squares

7. Bio Cellulose Mask (go over each one in detail)

14. One of the first questions guests ask me about our business opportunity- is how do you get started in Mary Kay? And the company just announced this morning an amazing limited time offer to get started for only \$30.

What? I know—A personal website for a year , your propay for a year & all your digital tools! It Could not be a better time to learn a new skill and jump in virtually with us to build a MK business! Nothing to lose and everything to win!

15.-We all want beautiful skin-wouldn't you agree? this is the only skin you will have-it is the best investment! Skin care App—-skin Analyzer:)

16. Lastly, our products are 100% guaranteed! You can always purchase with confidence!

17. The best compliment to your consultant is to talk with her tonight or tomorrow to answer your questions and tell us what you think of what we did tonight! Also- guess what?

18. Bonus: I will be doing a Facebook Live to draw for our winners! So I know you want lots of entries in—Here is how: 1. One entry for participating tonight! 2. One

entry for every comment 3. 5 entries for filling out our survey 4.10 entries for talking with your consultant by phone. (Show your products gifts you are giving away) 20. I can not thank you enough for spending this time with us! Be safe & stay well! We can't wait to talk with each of you by phone & get your feedback about tonight! Have a great night!